



COMPANY PRESENTATION 2025

WHY VIETNAM?



China Alternative

Vietnam is a prime manufacturing destination with competitive labor costs and a skilled, abundant workforce, making it a key player in the China Plus One strategy for companies seeking to diversify supply chains.



Business friendly environment

Vietnam's stable political environment, strong FDI inflows, and rapid industrial development make it a thriving hub for global investment and manufacturing expansion.



Among top 20 fastest-growing economies

Vietnam is projected to become the 33rd largest economy globally in 2025, according to the IMF. The country's GDP is expected to grow by 6.6% in 2025, as forecasted by the World Bank.



OUR STORY

With over eight years of experience, FVSource has supported multiple businesses in market entry consulting, outsourcing support, and operational services in Vietnam. Our extensive network of local consultants and technical experts enables us to provide tailored solutions that align with each client's unique needs.

We specialize in helping international companies adapt to the Vietnamese market. Our clients understand their business; we understand the market. From initial market assessment to full-scale expansion, we guide them in evaluating demand, identifying opportunities, and positioning their products or services effectively. Once established, we assist in strengthening their presence and scaling operations into targeted markets.

Beyond market entry, we offer a comprehensive suite of outsourcing solutions. This includes supplier search and selection, operational setup with turn-key production, implementation of quality assurance and control procedures, as well as logistics support and supply chain optimization. At FVSource, we provide the strategic expertise and local insights necessary for businesses to thrive in Vietnam.



SCOPE OF WORK



SOURCING & OUTSOURCING SOLUTIONS

Seamlessly enter and navigate the Vietnamese manufacturing landscape with our end-to-end sourcing and outsourcing services. Whether you are looking for reliable suppliers or need full-scale procurement support, we act as your extended team on the ground, ensuring efficiency, transparency, and risk management throughout the process. Our expertise covers:

- Supplier Search & Benchmarking: Identifying and evaluating factories that align with your product requirements and business objectives.
- Factory Audit: Conducting thorough due diligence to assess manufacturing capabilities, compliance, and quality standards.
- Commercial Support: Assisting with negotiations, contract structuring, and cost optimization strategies.
- Joint Visits: Organizing and accompanying you on factory visits for first-hand supplier assessments and relationship building.

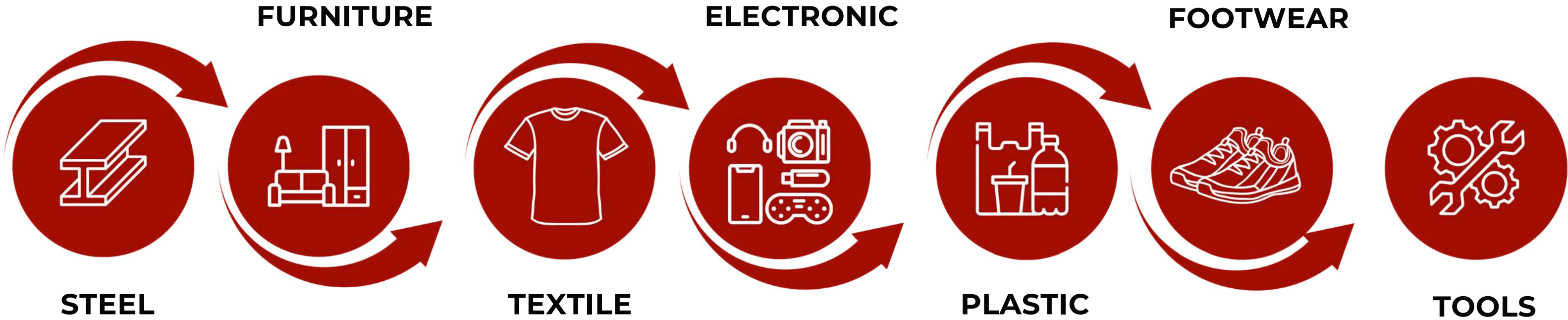


OPERATIONAL SERVICES

Beyond supplier selection, we oversee production and quality control to ensure seamless execution, timely deliveries, and adherence to international standards. Our operational and MaaS-driven approach includes:

- Production & Lead Time Management: Coordinating suppliers to scale production efficiently while optimizing timelines to meet delivery commitments.
- Inline QC Inspection: Implementing quality checks at key production stages to prevent defects early.
- Final Inspection & Loading Control: Conducting detailed assessments before shipment and supervising container loading to safeguard product integrity and shipment accuracy.

KEY INDUSTRIES



WHAT MAKES US DIFFERENT

Years of experience and multiple projects in Vietnam

Market knowledge in several industries

Our flexibility: our services are fully customizable based on your needs



Broad network of companies and industry experts.

Spoken languages: English, French, Vietnamese

A diverse, multicultural team with extensive international business experience and technical expertise.

MEET OUR TEAM



GUILLAUME RONDAN
CEO & CO-FOUNDER



PIETRO KARJALAINEN
CSO & CO-FOUNDER



ASHLEY LE
COO & CO-FOUNDER



LE THI NHU QUYNH
SENIOR CONSULTANT



LE BA TAI
SENIOR CONSULTANT



LE TRAN MY HUONG
SENIOR CONSULTANT



CAO THANH LIEM
QUALITY CONTROL
FOOTWEAR AND TEXTILE



HUYNH THANH HIEN
QUALITY CONTROL
FURNITURE AND STEEL



ONG THUY DUONG
MARKETING DIRECTOR



HUYNH NGOC KHOA
MARKETING EXECUTIVE



VO TRAN BAO NGOC
CONSULTANT



NGUYEN NGOC HUY
CONSULTANT

A group of eight people, four men and four women, standing in a modern office environment with large glass windows. They are all smiling and looking towards the camera. The image has a red overlay.

THANK YOU

Contact Us

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 <http://fvsource.com>



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